



Department of  
Administrative Services

*Customer Focused, Performance Driven*

Nathan Deal  
Governor

Sid Johnson  
Commissioner

The Georgia Department of Administrative Services, State Purchasing Division, has established a Statewide Contract for **Natural Gas- Firm Service** with **Gas South, Scana Energy Marketing, Inc and Infinite Energy, Inc.**

This is a **MANDATORY CONTRACT** for all State of Georgia governmental entities subject to the State Purchasing Act. The statewide contract is also available on a convenience basis to other Governmental Entities such as state authorities, local government, municipalities, cities, townships, counties and other political subdivisions of the State of Georgia.

The purpose of this contract is to provide firm service delivery of natural gas for General Service (G-11) accounts on the Atlanta Gas Light Company (AGLC) System. Firm Service refers to a type of service offered to customers under schedules or contracts which anticipate no interruptions, while General Service or G-11 is the term commonly used to identify small, general commercial type service accounts. This contract is the result of the Georgia Natural Gas Procurement Program initiative established to provide leadership and management of natural gas while focusing on the principal goal of stimulating competition across the service industry for the State.

**Key benefits of the contract include:**

- Aggregated volume reduces transport and commodity costs; Price per therm 18¢ (on average) below per therm prices for commercial non-contract customers
- Provides tool to capture, identify, audit and track natural gas use by individual account
- Customized contract for each customer structured to achieve best value based on facility service needs
- Statewide Natural Gas Program Administrator assigned to administer contract
  - Expert in the field serves as interface between suppliers and program participants
  - Ensures premium customer service & quick problem resolution
  - Monitors/audits contract compliance to include verification of monthly billing/invoices
  - Benchmarked cost and total savings tracked/trended for each customer
- Georgia Environmental Facilities Authority (GEFA), the State's energy efficiency expert, assists with contract oversight/management